

Message Text

UNCLASSIFIED

PAGE 01 SANAA 01329 311419Z

41

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 003760

R 311410Z MAY 75
FM AMEMBASSY SANAA
TO SECSTATE WASHDC 5618

UNCLAS SANAA 1329

FOR NEA/ARP

EO 11652: N/A
TAGS: BTIO, MASS, YE
SUBJECT: TIRE RETREAD FACILITY

1. DURING PERIOD 25-28 MAY MR JAMES L HESBURGH, PRESIDENT OF INTERCOLE AUTOMATION, INC. (LODO) VISITED SANA TO CONDUCT NEGOTIATIONS FOR SALE OF SUBJECT FACILITY. WHILE GENERAL AGREEMENT WAS REACHED MR HESBURGH COULD NOT REMAIN UNTIL FINAL CONTRACT MADE.
2. ON 31 MAY YAR REP REQUESTED THIS EMBASSY FORWARD A DRAFT CONTRACT TO LODI FOR APPROVAL AND SIGNATURE. IN EVENT LODI DESIRES TO MAKE MINOR CHANGES, WE HAVE ADVISED LODI THAT THEY CAN FORWARD SUBSTANCE OF THESE CHANGES THRU YOUR OFFICE TO US FOR DELIVERY TO YARG IN ORDER TO EXPEDITE SETTLEMENT OF THIS MATTER.
3. IT APPEARS THAT IN SPITE OF THEIR ABSOLUTE ASSURANCES THAT YARG WAS READY TO CONCLUDE A CONTRACT, ONCE LODE REP WAS PRESENT ON THE GROUND THE DEEP ROOTED ARAB PROCLIVITY FOR BARGAINING COULD NOT BE SUPPRESSED. RESULT: CONTRACT WAS NOT SIGNED ON THE SPOT AS WE HAD BEEN LED TO EXPECT WOULD BE THE CASE.
SCOTES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INDUSTRIAL PLANTS, TIRES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975SANAA01329
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750191-0482
From: SANAA
Handling Restrictions: n/a
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Legacy Key: link1975/newtext/t1975052/aaaaaaxf.tel
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Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Comment: n/a
Review Content Flags:
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Margaret P. Grafeld
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05 JUL 2006

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